

## Final Impact

### Mr. Nasril a denim entrepreneur in December 2009

Beside an increase in households assets, Mr. Nasril since end of December 2009 expanded his business by renting and renovating the new workshop as well as adding 20 machines and in the process recruiting 25 new full time workers.

Within the last two years, he experienced an improvement in the business environment. He is now able to produce higher quality standards, improve productivity, improve financial administration thereby receiving a higher margin and secured more orders because of the subcontract agreement with 2 big companies.

In terms of the business environment, he now has an easier access to main suppliers such as needle from Groz-Beckert, Zipper from YKK, Denim's raw materials from textile association as well as access to business support services such as credit from BRI, BNI and Cooperatives, Insurance from Allianz, access to information from CTC founded which established by Microsoft-Hewlett Packard. The government is now more aware to this cluster where its marked by government facility to to established Embroidery Service centers and facilitate to joint on several exhibitions such : Jakarta Fashion Bazaar .

As a member of Cooperative council, he sees a big business potential for this cluster in the next 2-3 years. This cluster could become a "subcontract" centre which can comply with the standard of large companies,- as experiences its benefited for small and larger companies, The challenges faced by this cluster is that there is still thousand of small producers, the project only cover 200 enterprises and the time duration is only 2 years. If the project duration is longer and cover more target group, it can maximise the outreach business impact which then contribute to local economic growth significantly.

Sales per month averages US\$64,000 USD with a profit margin of 24 % .



Mr. Nasril's new investment : extention new workshop +/- 70 M2 and machine for specifict purpose.



Business negotiation between Mr. Nasril and Mrs. Veronica the CEO of PT. Mardohar, the large garment company .



Mr. Nasril check products quality with PT. Bali Nirwana the largest garment export company, as a part of subcontract agreement.



Activity at Nasril workshop in December 2009, to continue doing subcontract order from PT. Bali Nirwana .

## 7. Conclusions

From the findings of the impact study, it is clear that the SMEP project has brought about many changes in the denim cluster in Cipulir. Substantial changes, within the short period of 2 years, can be seen in enterprise performance, worker incomes and jobs and the household poverty situation. These findings are the outcome of an impact assessment methodology that was developed and implemented by SMEP which was low on resources but provided substantial information for project steering and reporting impact

The project has also successfully transitioned from a flood recovery project into a cluster development project in line with the principles of market development. In addition, SMEP has achieved all this by leveraging substantial resources from the private sector – whether large companies in the denim sector or CSR activities of multinationals – and the public sector consisting of the Jakarta City Government and various ministries involved in poverty alleviation.

Many agencies now look at Cipulir as a model for cluster development. Kudus municipal government in Central Java province together with Bank Indonesia started replicating this approach since January 2009 in the embroidery cluster in Pedurenan district. The Jakarta provincial government has also showed interest in identifying and developing 2 potential clusters along the model of Cipulir.

They were mainly attracted by the fact that a small project, with limited financial resources and part-time staff, was able to achieve so much.

## Annex

Annex 1: LFA Indicators

Annex 2: Survey Instrument

Annex 3: List of respondents and details of meetings

Annex 4: Impact Report Cost

## Annex 1: LFA Summary

Narrative Summary	Indicators
<p><b>Rationale:</b> Poverty reduced in the Cipulir area of Jakarta</p>	<ul style="list-style-type: none"> <li>▪ 1000 HH with 15% headed by woman increase their income compared to baseline</li> <li>▪ Around 10% of HH their assets (land, house)</li> </ul>
<p><b>Goal:</b> The livelihood of flood affected textile entrepreneurs in the Cipulir cluster (200 manufacturers) improved</p>	<ul style="list-style-type: none"> <li>▪ Increase in 400 full-time workers</li> <li>▪ Increase in 200 temporary workers</li> <li>▪ Increase in incomes of enterprise owners and family by 25%</li> </ul>
<p><b>Purpose:</b></p> <p>A. The denim cluster of Cipulir is more competitive</p> <p>B. Project management: Project efficiently implemented</p>	<ul style="list-style-type: none"> <li>▪ Increase in production by 15% per annum</li> <li>▪ Increase in productivity by 20%</li> <li>▪ Increase in new market linkages established</li> <li>▪ Increase in new products developed</li>   <li>▪ 60% of the planned outputs are achieved</li> </ul>
<p><b>Output 1:</b> The stakeholders in the denim cluster develop and implement a joint vision for growth</p>	<ul style="list-style-type: none"> <li>▪ 1 joint cluster analysis conducted</li> <li>▪ 2 vision building workshops</li> <li>▪ 4 validation and strategy workshops</li> </ul>
<p><b>Output 2:</b> Promotional measures related to purchasing, production and marketing implemented</p>	<ul style="list-style-type: none"> <li>▪ 2 interventions to improve input supply conducted</li> <li>▪ 8 interventions to improve production skills and processes conducted</li> <li>▪ 1 interventions to improve market linkages implemented</li> </ul>
<p><b>Output 3:</b> Capacity building measures for local stakeholders implemented</p>	<ul style="list-style-type: none"> <li>▪ 2 capacity building measures implemented for cluster actors (manufacturers, service providers, wholesalers, buyers, associations)</li> <li>▪ 2 capacity building measures conducted for supporting actors (local government, banks, NGOs)</li> <li>▪ 100 entrepreneurs involved in capacity building.</li> </ul>
<p><b>Output 4:</b> Local agencies support the cluster development initiative and replicate elements in other locations</p>	<ul style="list-style-type: none"> <li>▪ Increase in number of public and private agencies working in cluster development in the area</li> <li>▪ 2 partners contribute resources to the cluster development initiative</li> <li>▪ 1 government agencies replicate the approach in other locations</li> </ul>

## Annex 2: Survey Instrument: Questionnaire for Producers & Workers

### QUESTIONNAIRE FOR PRODUCERS

Code: R1

**INTRODUCTION:** Good morning/afternoon. My name is \_\_\_\_\_, I am an interviewer assigned by Swisscontact to undertake the survey on cluster development project in Cipulir.

The objective of this survey is to measure the impact of the project implementation for producers in Cipulir area. Could I spend around .... minutes with you to ask you a few questions.?’

RESPONDENT'S DATA	
Name	
Age	
Gender	
Address	
RW	
Sub district	
Interviewer's name	
Date of Interview	
Time of Interview	until

*Note: Respondent's data can be filled in after interview*

NO	QUESTION	ANSWER	INSTRUCTION	
1	Was there any new product developed during 2008 - 2009?	Yes	<input type="checkbox"/> 1.1	<i>Single answer</i>
		No	<input type="checkbox"/> 1.2	
2	If YES, what type of product?	T Shirt	<input type="checkbox"/> 2.1	
		Shirt	<input type="checkbox"/> 2.2	
		Adult Pants	<input type="checkbox"/> 2.3	
		Short	<input type="checkbox"/> 2.4	
		Towel	<input type="checkbox"/> 2.5	
		Others	<input type="checkbox"/> 2.6	
3	Please explain the reason	Request from buyers / subcontractors	<input type="checkbox"/> 3.1	<i>Multiple answer</i>
		Market information available for a particular product	<input type="checkbox"/> 3.2	
		Following friends	<input type="checkbox"/> 3.3	
		Others.....(please explain)	<input type="checkbox"/> 3.4	
4	Was there any new brand developed during 2008 - 2009?	Yes	<input type="checkbox"/> 4.1	<i>Single answer</i>
		No	<input type="checkbox"/> 4.2	
5	If YES, how many brands ?	<input style="width: 50px;" type="text"/>		
6	Which of these market development activities have you conducted during 2008 – 2009?	Open new kiosk	<input type="checkbox"/> 6.1	<i>Multiple answer</i>
		Get an order from the bigger garment companies / subcontractors	<input type="checkbox"/> 6.2	
		Sell products to new market other than Cipulir and Tanah Abang	<input type="checkbox"/> 6.3	
		Join marketing through cooperative	<input type="checkbox"/> 6.4	
		Online marketing	<input type="checkbox"/> 6.5	
		Participating exhibition	<input type="checkbox"/> 6.6	
		Others.....(please explain)	<input type="checkbox"/> 6.7	

NO	QUESTION	ANSWER	INSTRUCTION										
7	How did you purchase raw material for your product?	Cash Credit from supplier Both	<table border="1"> <tr><td></td><td>7.1</td></tr> <tr><td></td><td>7.2</td></tr> <tr><td></td><td>7.3</td></tr> </table> <p>Single answer If the answer is 7.2, go directly to Q.11</p>		7.1		7.2		7.3				
	7.1												
	7.2												
	7.3												
8	If CASH, where did you get the money?	Personal saving Borrow from family member Borrow from friend Get credit from Triasa cooperative Get credit from BRI Bank	<table border="1"> <tr><td></td><td>8.1</td></tr> <tr><td></td><td>8.2</td></tr> <tr><td></td><td>8.3</td></tr> <tr><td></td><td>8.4</td></tr> <tr><td></td><td>8.5</td></tr> </table> <p>Multiple answer If the answers are only 8.1 and/or, 8.2 and/or, 8.3 then go directly to Q.12 If the answer is 8.5 go directly to 10</p>		8.1		8.2		8.3		8.4		8.5
	8.1												
	8.2												
	8.3												
	8.4												
	8.5												
9	If you obtained credit from Triasa Cooperative how much was the interest rate?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>Put the number of cooperative interest rate (%) in the box, then go directly to Q.13</p>										
10	If you obtained credit from Bank, how much was the interest rate?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>Put the number of the bank interest rate (%) in the box, then go directly to Q.13</p>										
11	If you obtained raw material credit from Triasa Cooperative, how much was the interest rate?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>Put the number of the bank interest rate (%) in the box, then go directly to Q.13</p>										
12	If you got credit from suppliers, on average, how much is the interest rate?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>Put the number of the supplier interest rate (%) in the box</p>										
13	How many full time workers do you have currently ?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>Put the number of full time workers based on respondent's answer</p>										
14	How many temporary workers do you have currently ?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>Put the number of temporary workers based on respondent's answer</p>										
15	Did you employ new fulltime workers during 2008 - 2009 ?	Yes No	<p>Single answer</p> <table border="1"> <tr><td></td><td>15.1</td></tr> <tr><td></td><td>15.2</td></tr> </table>		15.1		15.2						
	15.1												
	15.2												
16	If YES, how many?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>Put the number of additional fulltime workers mentioned by respondents</p>										
17	Did you employ new temporary workers during 2008 - 2009 ?	Yes No	<p>Single answer</p> <table border="1"> <tr><td></td><td>17.1</td></tr> <tr><td></td><td>17.2</td></tr> </table>		17.1		17.2						
	17.1												
	17.2												
18	If YES, how many?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>Put the number of additional fulltime workers mentioned by respondents</p>										
19	On average, how much is productivity per worker per hour in your workshop?		<table border="1"> <tr><td></td><td></td></tr> </table> <p>See instruction no.1 in the attachment for calculation and put the result in the box</p>										

NO	QUESTION	ANSWER	INSTRUCTION
20	Was there any increased sales this year compared to previous year?	Yes No	Single answer  20.1 20.1
21	If YES, how much was the difference (%)?		See instruction no.2 in the attachment for calculation and put the result in the box
22	Was there any increased in HH expenses this year compared to previous year ?	Yes No	Single answer  22.1 22.2
23	If YES, how much was the difference ?		See instruction no.3 in the attachment for calculation and put the result in the box
24	Did you purchase any new asset during 2008 -2009?	Yes No	Single answer  24.1 24.2
25	If YES, what did you purchase?	Electronic devices (TV, radio, DVD player, etc) Home appliances (furniture, cookware, etc) Mobile phone Land House Vehicle ( car, motorcycle) Business machineries/ equipment Others .....	Multiple answer  25.1 25.2 25.3 25.4 25.5 25.6 25.7 25.8
26	Did you make improvements to your house during 2008 -2009?	Yes No	Single answer  26.1 26.2
27	If YES, what were the improvements?	Fix home tiles Build fences Expand the house (build garage, adding rooms, adding house level) Improve rooms in the house (bathroom repair, repairing kitchen, etc) Painting the walls of the house Fix house roof Others .....	Multiple answer  27.1 27.2 27.3 27.4 27.5 27.6 27.7

ATTACHMENT 1

- 1 a) Ask producers how much is the production average of one worker in one day (X) X = .....
- b) Ask producers how many hours do the worker work in one day on average (Y) Y = .....

*Calculation:*

Productivity per hour per worker =  $\frac{X}{Y}$  Put the answer in maximum 1 decimal places

- 2 a) Ask producers how much was his/ her total sales last year (M) M = .....
- b) Ask producers how much was his/her total sales this year (N) N = .....

*Calculation:*

Increased income (%) =  $\frac{(N - M)}{N} * 100\%$  Put the answer in maximum 1 decimal places

- 3 a) Ask producers how much was his/ her HH expenses last year (P) P = .....
- b) Ask producers how much was his/her HH expenses this year (Q) Q = .....

*Calculation:*

Increased income (%) =  $\frac{(Q - P)}{P} * 100\%$  Put the answer in maximum 1 decimal places

**QUESTIONNAIRE FOR WORKERS**

Code: R2

**INTRODUCTION:** Good morning/afternoon. My name is \_\_\_\_\_, I am an interviewer assigned by Swisscontact to undertake the survey on cluster development project in Cipulir.

The objective of this survey is to measure the impact of the project implementation for producers in Cipulir area. Could I spend around .... minutes with you to ask you a few questions.?

RESPONDENT'S DATA	
Name	
Age	
Gender	
Address	
RW	
Sub district	
Interviewer's name	
Date of Interview	
Time of Interview	until

*Note: Respondent's data can be filled in after interview*

NO	QUESTION	ANSWER	INSTRUCTION																
20	Was there any increased in income this year compared to previous year?	<table border="1"> <tr> <td>Yes</td> <td>20.1</td> </tr> <tr> <td>No</td> <td>20.1</td> </tr> </table>	Yes	20.1	No	20.1	Single answer												
Yes	20.1																		
No	20.1																		
21	If YES, how much was the difference (%)?	<input type="text"/>	See instruction no.2 in the attachment for calculation and put the result in the box																
22	Was there any increased in HH expenses this year compared to previous year ?	<table border="1"> <tr> <td>Yes</td> <td>22.1</td> </tr> <tr> <td>No</td> <td>22.2</td> </tr> </table>	Yes	22.1	No	22.2	Single answer												
Yes	22.1																		
No	22.2																		
23	If YES, how much was the difference ?	<input type="text"/>	See instruction no.3 in the attachment for calculation and put the result in the box																
24	Did you purchase any new asset during 2008 -2009?	<table border="1"> <tr> <td>Yes</td> <td>24.1</td> </tr> <tr> <td>No</td> <td>24.2</td> </tr> </table>	Yes	24.1	No	24.2	Single answer												
Yes	24.1																		
No	24.2																		
25	If YES, what did you purchase?	<table border="1"> <tr> <td>Electronic devices (TV, radio, DVD player, etc)</td> <td>25.1</td> </tr> <tr> <td>Home appliances (furniture, cookware, etc)</td> <td>25.2</td> </tr> <tr> <td>Mobile phone</td> <td>25.3</td> </tr> <tr> <td>Land</td> <td>25.4</td> </tr> <tr> <td>House</td> <td>25.5</td> </tr> <tr> <td>Vehicle ( car, motorcycle)</td> <td>25.6</td> </tr> <tr> <td>Business machineries/ equipment</td> <td>25.7</td> </tr> <tr> <td>Others .....</td> <td>25.8</td> </tr> </table>	Electronic devices (TV, radio, DVD player, etc)	25.1	Home appliances (furniture, cookware, etc)	25.2	Mobile phone	25.3	Land	25.4	House	25.5	Vehicle ( car, motorcycle)	25.6	Business machineries/ equipment	25.7	Others .....	25.8	Multiple answer
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Business machineries/ equipment	25.7																		
Others .....	25.8																		
26	Did you make improvements to your house during 2008 -2009?	<table border="1"> <tr> <td>Yes</td> <td>26.1</td> </tr> <tr> <td>No</td> <td>26.2</td> </tr> </table>	Yes	26.1	No	26.2	Single answer												
Yes	26.1																		
No	26.2																		
27	If YES, what were the improvements?	<table border="1"> <tr> <td>Fix home tiles</td> <td>27.1</td> </tr> <tr> <td>Build fences</td> <td>27.2</td> </tr> <tr> <td>Expand the house (build garage, adding rooms, adding house level)</td> <td>27.3</td> </tr> <tr> <td>Improve rooms in the house (bathroom repair, repairing kitchen, etc)</td> <td>27.4</td> </tr> <tr> <td>Painting the walls of the house</td> <td>27.5</td> </tr> <tr> <td>Fix house roof</td> <td>27.6</td> </tr> <tr> <td>Others .....</td> <td>27.7</td> </tr> </table>	Fix home tiles	27.1	Build fences	27.2	Expand the house (build garage, adding rooms, adding house level)	27.3	Improve rooms in the house (bathroom repair, repairing kitchen, etc)	27.4	Painting the walls of the house	27.5	Fix house roof	27.6	Others .....	27.7	Multiple answer		
Fix home tiles	27.1																		
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Painting the walls of the house	27.5																		
Fix house roof	27.6																		
Others .....	27.7																		

ATTACHMENT 1

- 1 a) Ask producers how much was his/ her total income last year (B)      B = .....
- b) Ask producers how much was his/her total income this year [C]      C = .....

*Calculation:*

$$\text{Increased income (\%)} = \frac{(C - B)}{B} * 100\%$$

Put the answer in maximum 1 decimal places

- 2 a) Ask producers how much was his/ her HH expenses last year (P)      P = .....
- b) Ask producers how much was his/her HH expenses this year (Q)      Q = .....

*Calculation:*

$$\text{Increased income (\%)} = \frac{(Q - P)}{P} * 100\%$$

Put the answer in maximum 1 decimal places

### Annex 3: List of Respondents and Details of Meetings

#### LIST OF RESPONDENTS IMPACT ASSESSMENT

No	Name	Adress	Telephone
<b>RW 02 (100)</b>			
1	Abdullah solihin	Jalan Kampung Baru II Rt08/Rw02	8158483094
2	Bu Surip	Kp. Baru II Rt. 008/02 Ulujami	021 71244882
3	H. Asmuni B.S Tabrani	Rt. 08/02 Kp. Baru II	0888 130 1049
4	Mahmurwati	Jl. Rohimin Rw. 02, Ulujami	021- 97188981
5	Rahmad	Kampung Baru II Rt08/Rw02 Pesanggrahan Jaksel	8128745319
6	Satimah	Kampung Baru Rt. 04/Rw02 Ulujami	
7	Suratmi	Jl.Swadarma Utara IV Rt005/Rw02 Gg.Melati 3 ulujami	021- 5861006
8	Vallen	Kp. Baru II Rt. 003/02 Ulujami	81563584555
<b>RW 03 (50)</b>			
9	A. Haris	Jl. H. Rohimin Rt17/Rw. 03	
10	Arman Sofiyan	Jalan Kampung Baru II Rt 03/Rw03	85697615890
11	H. Mashur	Jl Rohimin Rt. 17/03 No. 153	
12	M. Salim Al Sawad	Rt. 17 Rw. 03 Ulujami (Jl. H. Rohimin)	0852 1330 6220
13	Muh. Tarom	Jl. Rohimin Rt. 17 Rw. 03 Ulujami	0815 7874 0756
14	Sai'an	Jl.H.Rohimin Rt017/Rw003 Ulujami Pesanggrahan Jaksel	
<b>RW 04 (50)</b>			
15	A. Syafrizal	Ulujami Raya Gg.Kramat Rt05/Rw04 No.81	
16	Andre	RT 09/04 no 41 Ulujami	0818 1018 8930
17	Ermawati	Wr. Bensin No. 16, Ulujami	
18	M. Syafril	Gg. H. Satiri Ulujami Rt.02 Rw.04	
19	Nasrul	Jl.Kramat Rt05/Rw04 Ulujami Pesanggrahan JakaSel	81385550792
20	Siswanto	Ulujami Raya Rt06/Rw04 Ulujami Jakarta Selatan	
<b>RW 06 (20)</b>			
21	Amrizal	Jl.Komp. Sangrila Indah II, Jl Sakti VII Rw. 06 Ulujami	08128102421/70771479
22	Dahrul Dahlan	Komp. Sangrila Indah II, Jl. Sakti 7 No. 6P Rw. 06 ulujami	818157847
23	Joko Triyono	Jl. Swadarma I Blok C No. 17 Ulujami	0813 8135 7527
24	M.Hatta	Sangrilla Indah Dua Rt.02/06 Ulujami	021- 70672445
25	Soni/ Yuni Chan	Komp. Sangrilla Indah II, RT 05 / 06, Jl. Sakti VII No.5 Ulujami	0813 1133 2607
26	Wasri	Sangrilla Indah II, RT 05 / 06 Ulujami	021-738 88171
<b>RW 07 (20)</b>			
27	Acin Lesmana	Gg. H. Buang II Rt.03/07 No.2	81514555674
28	Awaludin	Komp. Ulujami Indah Rt. 09/07 No. 7 Ulujami	0812 848 2278
29	Masrizal	Komplek Ulujami Indah Rt. 09/07 Ulujami	81388322278
30	Nasril	Rt. 08/07, Komp. Ulujami Indah Blok A No. 46A	0812 805 0709 021 - 734 2144
31	Sohirin	Jl. Dilun Rt. 005/ 07 Ulujami	021- 5333 194
32	Zahaerman	Rt. 08/07, Komp. Ulujami Indah Blok A No. 46A	

### LIST OF CONTROL GROUP FOR IMPACT ASSESMENT SURVEY

No	Nama	Alamat
1	Hari	Jl. Kemajuan III Rt.08/03 Petukangan Selatan
2	Eko Wahyono	Jl. Kemajuan III No. 10, Rw. 03, Petukangan Selatan
3	Aisyah	Jl. H. Nawi I No. 48, Rw.05 Petukangan Selatan
4	Candra	Jl. H. Nawi Raya Rt. 10/04 Petukangan Selatan
5	Rudi	Jl. Sabar Rt. 04/02 Pet-Sel
6	Ma'mun	Jl. Sabar Raya No. 50A Pet - Sel
7	Zulfikar	Jl. Sabar VI No. 40 Rw.06 Pet-Sel
8	Lilik Yulianto	Jl. H. Paten Rt.07/07 Pet-Sel
9	Dzaiyar Hamid	Jl. Lahab Rt.01/08 Petukangan Selatan
10	Sobirin	Jl. H. Sueb Rt. 01/05 No. 7 Pet Sel

### LIST OF RESPONDENT BASELINE SURVEY

No	Name	Enterprises Name	Address	Products
1	Bahrul	Dheano Jeans	Kp Baru 2 street. RT/RW:03/02 Ulujami District , Pasanggrahan Sub-district _ Jaksel, Kode POS : 12250.Phone. 021-98170029, HP.085693739767	Kid's denim pants
2	H.Muh. Abduloh	Pangestu Jaya	H. Ridi, street. RT/RW : 05/03 Ulujami District, Pasanggrahan Sub-district_ Jaksel, Kode POS : 12250. Phone 021-5873011,	Kid's denim pants
3	Ubay	Ivanky	KP Baru street. 2 RT/RW:03/02 Ulujami District, Pasanggrahan Subdistrict_ Jaksel, Kode POS : 12250. Phone 08154920546	Kid's denim pants
4	Saripin	Rafino	KP Baru 2 street. RT/RW:03/02 Ulujami district., Pasanggrahan sub-district. Jaksel, Kode POS : 12250. Phone 021-98290249. HP.081314338572	Kid's denim pants
5	Abdul Halim	Timbul Jaya	Perdana street RT/RW : 05/03. Ulujami district, Pasanggrahan sub-district. Jaksel. Phone 021-98398979	Parachute jacket and Kid's denim pants
6	Fajar	Barokly	H. Ridi No. ... street. RT/RW : 06/13 Ulujami Pasanggrahan	Kid's denim pants
7	Jahirudin Wahid	-	Sangrila 2 street. Rt/Rw:09/06 kel. Petukangan Kec. Pesanggrahan, Jaksel. Phone 021-98183974 HP. 081387231216	Cotton and denim pants
8	H. Rijal	-	Sangrila 2 street. Rt/Rw:09/06 kel. Petukangan Kec. Pesanggrahan, Jaksel.	Kid's denim pants
9	H.Hata	-	Sangrila 2 street Rt/Rw:09/06 Petukangan District, Pesanggrahan Sub-district, Jaksel.	Kid's denim pants
10	H. Pudin	-	Sangrila 2 street. Rt/Rw:09/06 Petukangan District, Pesanggrahan Sub-district , Jaksel.	Kid's denim pants
11	Riky Boy	Nur Abadi	Halimah street, Gg Kopi RT/RW : 02/03 no.41 Ulujami District, Pesanggrahan Sub-district Jaksel. Hp. 085219727548 .	Kid's denim pants
12	Su'bah	UD. Adam Mutiara Jaya Bunda	Kp. Baru 2 no 46 RT/RW : 03/02 Kel Ulujami Kec. Pasanggrahan Jaksel. Phone 021-5860882	Denim Laundry and Kid's Denim Pants
13	Gunawan		Ciledug street. Petukangan District., Pasanggrahan Sub- dJaksel	Denim material merchant

14	Si Boy	BOYS	Ciledug Raya street, Cipulir Kebayoran Lama, Jaksel	Machine trader and services
15	Haerudin	-	Pahlawan street. Sukabumi Selatan district.. Kebon Jeruk sub-district. Sout Jakarta	Acesoris (Resleting, Gesper, Merk)
16	Rosidin	-	H. Ridi No. 6 street. RT/RW : 06/13 Ulujami district. Pasanggrahan sub-district	Manual Embroidery
17	H. Soleh	-	Cipulir Marketplace-Kebayoran Lama	Expedition Delivery Services.
18	H. Udin	-	Cipulir Marketplace-Kebayoran Lama	Expedition Delivery Services.
19	H. Boy	-	Cipulir Marketplace-Kebayoran Lama	Expedition Delivery Services.
20	Muhammad	Syari'ah Al-Marwah Hotels	Ciledug Raya street No.125 Cipulir Kebayoran Lama Jaksel 12230. Phone. 0217247559	Expedition Delivery Services.
21	Riky Boy	ASPEC	Ciledug Raya street No. 4 Ulujami Pasanggrahan	The associate of Cipulir Private Sector
22	Arief Budiman	BDS Triasa, Cooperative	Ulujami Raya street. No. 27 Pesanggrahan Jaksel 12250 Phone 021-7365189 Fax. 021-7377185. email- triasa_bahartha_rizki@yahoo.com. Website: www.trasabaharharizki.com	BDS Provider and training
23	Kuas	Local Government – Industry & Trade Agency	Tronojoyo street-Jaksel (ex-old office of Mayor)	Government Institution
25	Suartini	Local government – Cooperative	Prapanca Raya street. No 8. Kebayoran Baru Jaksel	Government Institution
24	Ida Nurahmi	Local government – Cooperative agency Usaha Kecil	Prapanca Raya street. No 8. Kebayoran Baru Jaksel	Government Institution

## LIST OF PARTICIPANTS AND FGD TOPICS ON MIDTERM ASSESSMENT

### FGD 1 : For producers

NO	NAME	OCCUPATION	FGD TOPICS	
1	Usman Diana	Denim producer	1	Re-validation of the project impact logic
2	Asmuni BS. Tabrani	Denim producer	2	Validation of project impact regarding: - Enterprises performance (sales, workers, profit, productivity, new market, new products) - Competitiveness of the cluster (new player, new services) - Use of income, HH assets, impact on women
3	Awaludin	Denim producer		
4	Triyani	Denim producer		
5	Nasril	Denim producer		
6	Rahmat Yulianto	Denim producer	3	Verification of financial calculations on reduced material costs

### FGD 2 : For stakeholders

NO	NAME	INSTITUTION	FGD TOPICS	
1	Indra Ibrahim	Indonesian Textile Association (API)	1	Verify changes in the cluster as per impact logic regarding : - Market linkages - Capacity buliding activities - Information centers - Cooperative - Improved dialogue with association, banks and other stakeholders - On the job training mechanism - Human resources
2	Kurnia Saputra	International Garment Training Center (IGTC)		
3	Anwar P. Harahap	Cooperative		
4	Christine V. Maety	PT. Bali Nirwana Garment		
5	Tarjo	PT. Mardohar Catur Tunggal Gaya		
			2	Perception of the project and contributions in the future

### **Annex 4: Impact Survey Cost**

<b>Post</b>	<b>Day's</b>	<b>Amount (USD)</b>	<b>Total (USD)</b>
<b>Personnel Cost</b>			
Project Manager and Officer - Local	23	2,106	
Project Advisor – International	5	2,487	
<b>Sub-Total</b>			4,145
<b>Survey Cost</b>			
Questionnaire Development	Copies	16	
Field Test	Transportation	11	
Survey Implementation	Including enumerator's fee's	235	
Data Entry	(at personnel cost)		262
<b>Total</b>			<b>4,407</b>