

Table I
Subcontracting and Partnership Exchange (SPX) Program
Countries Covered - 1997

	<i>Countries Benefiting</i>	<i>Source of Finance</i>	<i>Number of SPX(s) Established</i>	<i>SPX(s) Currently Operating</i>	<i>Number of Companies Registered</i>
1.	Algeria	UNDP/Donor	3	3	804
2.	Argentina	Donor	5	3	1,190
3.	Bolivia	Donor	2	2	540
4.	Brazil	Donor	4	4	780
5.	Chile	Donor	1	1	2,710
6.	Colombia	Donor +Self	5	5	1,687
7.	Costa Rica	Donor	1	1	170
8.	Côte d'Ivoire	Self Fin.	1	1	46
9.	Cuba	Donor	1	1	62
10.	Czech Republic	EU	1	1	156
11.	Ecuador	Donor	1	1	274
12.	Egypt	Donor + Self	1	-	-
13.	France	Self Fin.	1	1	150
14.	Guatemala	Donor	1	1	127
15.	Iraq	UNDP	1	-	-
16.	Jordan	SIS	1	1	370
17.	Kenya	UNDP	1	-	-
18.	Lebanon	Donor	-	-	-
19.	Madagascar	UNDP	1	1	75
20.	Mauritius	W.B.	1	1	75
21.	Mexico	Donor	8	8	1,193
22.	Morocco	UNDP	3	2	600
23.	Paraguay	Donor	1	1	418
24.	Peru	SIS/Donor	2	1	655
25.	Poland	UNDP	1	-	-
26.	Slovakia	EU	1	1	156
27.	Tunisia	UNDP	1	1	1,450
28.	Turkey	SIS + Self	1	1	550
29.	Uruguay	Donor	1	1	500
30.	Venezuela	Donor	2	1	750
Total			54	45 (85%)	15,588

. Table II
Institutional Set-up of SPXs (= degree of autonomy)

	<i>Countries</i>	<i>No. of SPXs</i>	<i>Public Sector</i>	<i>Private Sector</i>	<i>Autonomous*</i>
1.	Algeria	3	MININD - CCI		yes
2.	Argentina	3		UIA/ASS	
3.	Bolivia	2		CNI/CCI	
4.	Brazil	4	SEBRAE (2) - ABIMAQ/ABINEE		
5.	Chile	1	SERCOTEC - (SOFOFA)		semi
6.	Colombia	5	MIN. DES EC - CCI/FEDE/ACIEM		semi
7.	Costa Rica	1		CCI	
8.	Côte d'Ivoire	1		FEDIN	semi
9.	Cuba	1	MIN./ ECIMETAL		
10.	Czech Republic	1	CICR		
11.	Ecuador	1	CEBCA - FCCI		
12.	Egypt	-	IDDC/GOFI		
13.	France	1		FEDIN/CCI	COSTEP
14.	Guatemala	1		CCI	
15.	Iraq	-		FEDIND	
16.	Jordan	1	MIN.IND/JEDCO		
17.	Kenya	-	UNDP/MIN.IND - (FED/ASSOC)		
18.	Lebanon	-	MIN.IND.	IRI	
19.	Madagascar	1	UNDP/MIN.IND	(ASSOC)	
20.	Mauritius	1	SMIDO - ASSOC		yes
21.	Mexico	8		CCIs	1yes
22.	Morocco	2	MINIC - FCCI/FIMME		yes
23.	Paraguay	1		UIP/ASSOC/CCI	yes
24.	Peru	1		SNI/APEMIPE	yes
25.	Poland	-		(COM.CIE)	yes
26.	Slovakia	1	NADSME		
27.	Tunisia	1	API	(UTICA)	

28.	Turkey	1		CCI	
29.	Uruguay	1		CIU	
30.	Venezuela	1	FONDIBIECA		
Total		45			

*) Autonomous implies the existence of an Ex. Mang.Board and an independent budget

Table III
Source of Finance of SPXs (= degree of Sustainability)

	<i>Countries</i>	<i>No. of SPXs</i>	<i>Public State/Inst.</i>	<i>Private CCI/ASSOC</i>	<i>Registered Enterprises</i>	<i>Fund generating activities</i>
1.	Algeria	3	yes	yes	yes	
2.	Argentina	3		yes (+/- 100%)	(yes)	(yes)
3.	Bolivia	2		yes		
4.	Brazil	4	yes	yes		yes
5.	Chile	1	yes (100%)			(yes)
6.	Colombia	5	y (20-50%)	yes (50-80%)		(yes)
7.	Costa Rica	1		yes		yes
8.	Côte d'Ivoire	1		yes	yes	
9.	Cuba	1	yes			yes (100%)
10.	Czech Republic	1		yes	yes	
11.	Ecuador	1	yes (94%)			yes (6%)
12.	Egypt		yes (100%)			
13.	France	1	yes (78%)	yes (10%)	yes (5%)	yes (7%)
14.	Guatemala	1		yes		yes
15.	Iraq		yes	yes		
16.	Jordan	1	yes (100%)			(yes)
17.	Kenya		yes (100%)			
18.	Lebanon					
19.	Madagascar	1	yes			
20.	Mauritius	1	yes	yes	yes	yes
21.	Mexico	8	(30-97%)	yes (1-40%)	yes (0-30%)	yes (2-60%)
22.	Morocco	2	yes	yes	yes (2.5%)	yes (+50%)
23.	Paraguay	1		(yes)	yes (5%)	yes (95%)
24.	Peru	1		yes (10%)	yes (35%)	yes (55%)
25.	Poland				yes	yes
26.	Slovakia	1	yes	yes	yes	yes

27.	Tunisia	1	yes (79%)		yes (11%)	yes (10%)
28.	Turkey	1		yes		yes
29.	Uruguay	1		yes		yes (100%)
30.	Venezuela	1	yes			(yes)
Total			46			

TABLE IV
PERFORMANCE or IMPACT of SPXs based on 1997 RESULTS

	<i>Countries</i>	<i>No. of SPXs</i>	<i>No. of Companies registered</i>	<i>No. of match - making interventions</i>	<i>Percentage International inquiries</i>	<i>No. of contracts concluded</i>	<i>Value of contracts in US\$</i>
1.	Algeria	3	804	119	10%		
2.	Argentina	3	1,190	234	34%		
3.	Bolivia	2	540				
4.	Brazil	4	780	41,056	30%		23 Mio
5.	Chile	1	2,710	402	52%		
6.	Colombia	5	1,687	291	2.4%		3.3 Mio
7.	Costa Rica	1	170	62	5%	5	0.35 Mio
8.	Côte d'Ivoire	1	46	24 (2 months)			
9.	Cuba	1	62	131	91%	5	2 Mio
10.	Czech Republic	1	156	150	99%		
11.	Ecuador	1	274	142	23%	110	4 Mio.
12.	Egypt	-					
13.	France	1	150	220	2%	100	
14.	Guatemala	1	127	96	28%	35	0.03 Mio
15.	Iraq	-					
16.	Jordan	1	370				
17.	Kenya	-					
18.	Lebanon	-					
19.	Madagascar	1	75				
20.	Mauritius	1	75	114		21	
21.	Mexico	8	1,193	1,088	34%	122	15.1 Mio
22.	Morocco	2	600	307		>37	3 Mio (1cont)
23.	Paraguay	1	418	204	25%		0,03 Mio
24.	Peru	1	655	323	36%	241	2.7 Mio
25.	Poland	-					
26.	Slovakia	1	156	342	80%	(5)	00.4 mio

27.	Tunisia	1	1,450	1,100	95%		
28.	Turkey	1	550	750	99%		
29.	Uruguay	1	500	80	50%		2 Mio
30.	Venezuela	1	750				
Total 45			15,588	Aver: 1,181	44.2%		

